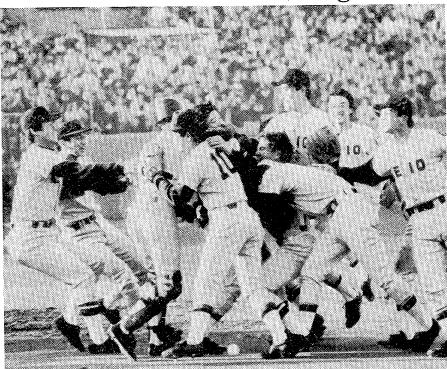
The Mita & Campus

'calamus gladio fortior'

VICTORY!

Keio Takes The Pennant With 10 Straight Wins



KEIO achieved a complete victory in the pennant race of the traditional Tokyo Six University Baseball League for the first time in 57 years. The team defeated WASEDA 3 to 1 at Jingu Stadium on November 3 to close the season with 10 straight wins. The third base-side KEIO stand was filled with about 20,000 students and rooters. As the game ended, the whole KEIO stand stood up and yelled "Banzai!". Colorful confetti and tapes were thrown all over. (Photo by Asahi Shimbun)



15,000 Join

Victory Parade

On November 4, a Chochin (lantern) Victory Parade was held after KEIO defeated WASEDA, completing ten straight victories in the Tokyo Six University Baseball League.

According to Oen Shido-bu or the Cheering Committee, an estimated 15,000 participated in parading the six kilometer course from Jingu Stadium to the Mita campus. It took each of the five groups with 3,000 people, nearly two hours to complete the course. The participants each held a blue and red KEIO color lantern in their hand and sang school songs throughout the six kilometers course.

People offered handshakes from sidewalks and even from taxis and cars that stopped on the way. As the crowd got closer

to the destination point there were many heart-warming welcomes and the "matsuri" atmosphere was at its peak. The march which started off at 5:30PM finally had its last participants come in at about 9:00PM. There was a grand party for the team after everyone got assembled on the campus grounds.

On the party stage, there were cheerleaders displaying their show, and rooters shouting at the top of their voices. In between, the starting members of the baseball team were introduced one by one and by the end of the party, people were singing shoulder to shoulder. After all this had ended at 10:00PM, people flocked to Shibuya or Ginza to continue the celebration.

Naoki Iwata



Manager Maeda Talks About The Victorious Season

Manager Maeda

Admist all the victories, we nnot forget the man who has asked him to reflect on this triumphant season.

"It has been my wish to take the penant since the time I came back to coach the KEIO baseball team. The intensification of the entrance exam has brought about the lack of tough, skilled players. But it is better not to play baseball at all if you say

© Toji Kuroda

that you can't win because there effort of many other players as aren't enough good players on the team. After all, a coach always thinks about what he should do in order to make his players do their best. . .

This year, KEIO was lucky to have many good players. The present team has two good pitchers; left-handed Shimura and right-handed Suzuki. And three excellent batters; the third basemen Nakazawa, shortstop Nara, and right fielder Aiba. In the first half of the season, despite the bad conditions of the batters, the pitchers did well. In the latter half, Nakazawa made a lot of good hits that lead KEIO brought all this about, Manager to victory. But we mustn't forget year." Maeda. THE MITA CAMPUS that the victory could not have Interviewed by been achieved without the great

well. Added to that, we had a lot of luck throughout the season. Baseball is indeed a sport with strong coincidential factors. When two teams are alike, there is no way of winning without

Next year, the four starting seniors will leave the team. they are second baseman Endo (capt.), third baseman Nakazawa, center Hashimoto, and shortstop Nara. To make up for the loss, Haga and Ishii will have to improve and I expect Aiba to make more hits and become the center of the team. I will make sure we will win again next

Yasurou Yamada

Tokyo Six University Baseball League Result

	Keio	Hosei	Meiji	Waseda	Tokyo	Rikkyo	Points	
Keio	Х	00	00	00	. 00	Δ00	5	
Hosei		X	•00	000	00	00	4	
Meiji		$\bigcirc \bullet \bullet$	X	0.0	00	00	3	
Waseda		•0•	800	X	• 400	00	2	
Tokyo		• •	9 6	$\circ \triangle \bullet \bullet$	X		R.	
Rikkyo	△●●	••	90	• •	000	X	0	

It has been a bad year for Japanese journalism. There has been controversy, especially over the reporting of events. The assasination of Chairman Nagano of Toyota Shoji, which took place last June as 30 reporters and photographers simply stood by, drew public outrange. The T.V. viewers watched in amazement and disgust as the horde of desperate reporters scrambled for the coverage of Kazuyoshi Miura's arrest or Seiko Matsuda's wedding. No attention was paid to the victim's privacy as the three magazines, FOCUS, FRIDAY, and EMMA, notorious (and popular) for its sensational photo coverage, lay bare the wretched bodies of the Japan Air Lines flight 123 crash on their pages.

In a more recent media scandal, members of a motorcycle gang were paid by T.V. Asahi to start a lynch party so that a camera could tape it for their documentary show. The staged and paidfor assault became such a major scandal that T.V. Asahi's president appeared on air to appologize and the show's producer was arrested.

While feverish "pack journalism" and sensationalism have always been a part of Japanese press coverage, T.V. Asahi's scandal finally went over the limit. There is obviously no room for excuse here, and surely the ethics of this kind of media coverage is at question.

However on the other hand, it is interesting to note what journalists themselves have to say against the general criticism that something should be done to control the intensifying corruption of Japanese journalism. Through reading editorials and commentaries in major newspapers and magazines, we have noticed that there are four main counter-arguments on the side of the press.

One. While the public criticize the sensationalism of the media. they themselves play a big role in escalating this tendency by having a huge appetite for it. This can be seen in the large sales of gossip magazines and in the number of people reading FOCUS and FRIDAY in trains.

Two. To a certain extent (although it is difficult to set a standard) sensationalism is necessary to give impact on the public. For example, when reporting a fire the newspaper editor will most likely choose a photograph of the building in flames rather than a one which shows the burned down frame. The former picture would obviously serve a better purpose in appealing the dangers of a fire to the readers. The same sort of logic holds true for a coverage of famine in africa or a war in the Middle East.

Three. In some cases, "staging" is unavoidable in a T.V. news coverage. For instance, a reporter cannot barge into someone's house with a camera for an interview. So what he does is to get permission from the interviewee. By the time the reporter arrives with the camera and microphone the interviewee is probably already prepared to "act". In this sense, documentaries we often see focusing on the "everyday life" of some famous person is all

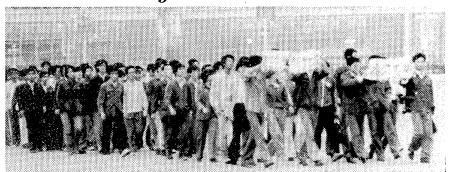
Four. People tend to generalize the corruption of the media. That is, the public often forgets that all journalism is not "staged" or based on sensationalism. When they see the T.V. Asahi scandal, they think all T.V. stations cover news in the same way. What is worse, they then expect an outside power (namely the government) to restrain news coverage.

Although the news media should not take the four arguments for granted, each of these arguments do have their points. We especially agree with the fourth argument in that as long as freedom of the press exists, there will always be various types of reporting. We should understand that although there maybe excess sometimes, it is always better to have a diverse news source to choose from.

Nevertheless, it cannot be dennied that in many of the media coverage available to us today, journalism ethics leave much to be desired. What the public must do is to pick the "right" news source. What the medias should do is to become the "right" news source by striving to provide news which is constantly accurate, consistent, and objective.

"pack journalism"... A term used in an article in the New York Times to describe the crowd of reporters gathered for the coverage of Chairman Nagano.

Japan-China Relations The Honeymoon Period Is Over



About 1 thousand Chinese students demonstrate against Japanese Prime Minister Yasuhiro Nakasone and what they called a resurgence of Japanese militarism in Tienanmen Square in Beij-

militarism in Japan tenanciously exist not only in socialist countries (China, Vietnam, etc.) but in ASEAN countries and the Republic of Korea which are in allience with U.S.. The fear mainly comes from the bitter memories of Japan's invasion of Asian countries during World War II and from the subsequent attitude of the Japanese government toward these countries. The Japanese government has tended to regard the Japan-U.S. relation as most important and has not put much weight into South-East Asian relations. Nevertheless, the Japan-China relationship has been placid since the establishment of their diplomatic ties in 1972.

Anti-Japanese demonstrations by Chinese university students broke out in Beijing on September 18, the 54th anniversary of Japan's invasion of Northeast China. The students claimed that Nakasone's official visit to Yasukuni Shrine, signified the rivival of militarism in Japan. It is said someone instigated the students to demonstrate. However, it is unthinkable that the judicious youths of Beijing University merely demonstrated by instigation alone. The students took action under recognition of the China Communist Party's (C.C.P.'s) dilemma. The dilemma is that while the C.C.P. must protest against the Yasukuni issue as a sign of Japan's disrespect for the Chinese people, they do not want to overdo it for the price of losing the stable Japan-China relation needed to achieve their four modernizations. Furthermore, China already has a 2.4 billion

The fear about the revival of dollar trade deficit with Japan. The students' demonstrations were nevertheless a merit for the C.C.P. in that they put pressure on the Japanese government indirectly. Nakasone canceled his visit to the Yasukuni Shrine this fall before Foreign Minister Shintaro Abe's visit to Beijing.

Last month in Beijing, the governing body of C.C.P. told Abe, "Japanese troops killed 10 million Chinese and wounded 10 million during their occupation of China in the 1930's and 1940's. Class-A war criminals are enshrined in Yasukuni.



(AP-WWP)

Visiting the Shrine has remarkably injured the feelings of Chinese people." To this Abe answered, "The Yasukuni Shrine honors 2.4 million Japanese war dead. The visit resulted from the mourning of the war dead in general and represents the feelings of the Japanese people." If the visits truly represented the feelings of Japanese the people, Nakasone's cancelation to visit the Shrine's Autumn Festival this fall, neglects the feelings of his own people. The Yasukuni problem has always been a topic

help the war criminals become heroes." or "The official visit will revive national-Shintoism (or facism),", and so on. If the Nakasone Cabinet really sympathizes with the feelings of the Japanese people, they should have rejected the C.C.P.'s protest, saying, "C.C.P.'s claim is an intervention of domestic affairs." C.C.P. unofficially protested against the L.D.P. about "The (the first Generalissimo in

under heavy criticism in Japan.

"The official visit is against arti-

cle 20 of the Constitution of

Japan." or "The official visit

Society to Honor Jiang Jie Shi Taiwan)" which was formed recently. At the beginning, five statesmen entered their name in the society. The five statesmen are Nobusuke Kishi (a one-time prime minister, the honorary adviser of Japan-Taiwan Relations Conference), Hirokichi Nadao (the former speaker, the president of Japan-Taiwan Relations Conference), Shin Kanemaru (the chief secretary of L.D.P.), Masayuki Fujio (the president of policy affairs research council of L.D.P.) and Ikko Kasuga (the managing adviser of Democratic Socialist Party). C.C.P.'s disgust toward this newly formed society compelled Shin Kanemaru to retire from it. The issue is most important when we examine the peace in East Asia and the security policy of Japan. C.C.P. intends to annex Taiwan in the future. If C.C.P. accomplishes its purpose, Japan will be exposed to the potential menace of China's attack on Japan's maritime supply route. Naturally, no more can the Japanese government trust the C.C.P. government than the U.S. government can. So Japan should associate with C.C.P. but also maintain its ties with Taiwan. The Taiwan problem as a diplomatic issue is much more impressed on our depends on Japan-China relaed since 1972 and the honeymoon period is already over. Because the Japan-China relations bear a bitter past, both countries must not rely on policies to please each other temporarily but handle the involved problems on long term basis.

Tadashi Nagata

Hiyoshi

library opened here on April 9 of with over 50 cases reported to break. The average amount of whether the thief is a Keio stu- the Yasukuni issue. It should be known cases of theft in which cash was stolen from students' bags. Although the number of cases is still low, Keio University officials take the situation gravely because similar theft incidents have been increasing at the Mita library.

There had always been a small number of theft incidents at the Mita library, opened in April 1982. But since this April the

HIYOSHI- Since the new number has suddenly increased, seats all throughout lunch Mita police station

The style of the theft is the same, both at Mita and Hiyoshi. In most cases, money alone is taken out of the bags while the student has left his seat for only a short moment. Students often leave their bags at their desks to secure their seats while looking for a book or going to the toilet. Some careless students even leave their belongings at their

about 10,000 yen.

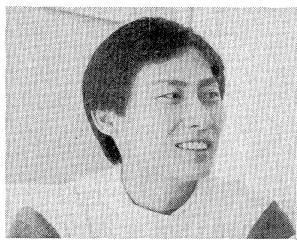
The Student Department and the Education Research Information Center of Keio University recently held talks in an effort to find a solution for the rising problem. As a result, it was decided that the former measure of putting up posters warning students to be more careful was not enough. Since October 9, leaflets warning students to

always carry valuables with them have been handed out at the Hivoshi library.

What worries Hivoshi library officials most is the question of important and complicated than the library staff has been extra that the peace in East Asia careful about who enters the building. But because the tions. Thirteen years have pass-Hiyoshi library is used by nearly 4000 students everyday, the staff finds it impossible to grasp everything that goes on. The Hiyoshi library spokesman concludes that "After all, it is up to the individual to protect their own belongings."

Nozomu Kitadai

Views Of Our Foreign Friends (Series 4) Seeking For The Total View Of Japan



Mr. Choon Yong Lee, 24, from Singapore is a sophomore studying in the department of commercial science. After serving in the army for two and a half years, he came to Japan in October, 1982 and entered Keio last April.

Walking up the street between building 3 and Nikō cafeteria in Hiyoshi, one will come across the newly remodeled Fujiyama Memorial. The institution was opened to students with the start of this term and already it is fully serving its part as a place where one can feel at home on a crowded campus. With the international center moving from a small prefabricated room into this open-atmosphered institution, the foreign students now seem to have a better chance to get in touch with the other Keio students. Many students, Japanese and foreign were together talking over tea in the lounge where we met Choon Yong.

Choon Yong describes the present state of his homeland by saying "The city of Singapore practically lies on a concrete bed." He says that 80% of the population, including Chinese, Malays, Indians and other races, live in government - owned apartments. The different races have been getting along fairly well since the independence of the country 20 years ago, but as in any other big city people pretty much keep to themselves. "You don't even know who lives next door. In this respect, Singapore is quite similar to Tokyo" says Choon Yong.

Another aspect Singapore and Tokyo have in common might be the education system. "Juken-senso (entrance exam hell) and job hunting are even more intense in Singapore. Getting good grades at the university is even more important for employment in Singapore than in Japan. In a way all the hard work at the university is for higher salaries. The saying, "No Money, No Talk" accurately describes the commercial spirit of the people of Singapore."

As for Choon Yong himself, "I, too want to make friends with money," he says jokingly. He is interested in starting his own business in the future. But before that, he wants to actually see and learn more about other countries. And he chose Japan to make his first attempt. "I feel intimate with Japan because I love Kanji."

Talkative and outgoing as he is, he seems to be experiencing many things and he surely is getting a lot out of his school life at Keio. "I was studying quite hard last year." Choon Yong says. At the same time, his sociable personality naturally led him to join many activities at Keio. He belonged to a Taiikukai (Athletic association) swimming team of the department of

science and engineering last year. This year, he joined a social dance club where he has learned about strict sempaikohai relations and has gone through heavy training. (This, he did not expect in a dance club.) Now that he is quite busy participating in the club 5 or 6 days a week, he feels the need for time to sit down and concentrate on his studies.

About his views on Keio students, Choon Yong points out, "There are only few arduous workers. Nothing is restricted here and I like that. Professors don't take attendance or set many assignments so it's up to the individual how he spends his four years. Also students here are independent in that they work part-time to earn their own pocket money."

But good aspects are not all that Choon Yong has seen. "Japanese students in general

drink too much." He doesn't like the awkward way of keeping each other company through drinking. "I like having a nice little drink with intimate friends but I cannot appreciate being set up to drink with people you've never met before and making instant friends, like at a Gokon (a joint party)!"

It was also a surprise for Choon Yong to see many drunken men on the streets and on the train. "We don't see that in Singapore. But I don't mean to criticize it. It's interesting to see the differences" While studying abroad, his greatest concern is to compare the different cultures and people.

Through comparing Choon Yong noticed one conspicuous characteristic of people: "They try to avoid friction with other people". "As a result, Japanese are very polite but on the other hand they do not seem to be true to themselves. I have lots of friends, yet not one is a true friend who I can really talk to." Choon Yong sounded a bit

"This is also true among the foreign students, but at least we can talk to each other about the common hardships. The Internaional Center and KOSMIC have also been a great help for

"It's also true that we foreign students shouldn't keep to ourselves all the time. I want to make my stay in Japan, not only fun but meaningful."

Curious and willing to try anything new, Choon Yong is taking advantage of every opportunity he's given to find out more about Japan. This summer, he went to Hokkaido and Kyushu on home stays. "People of Hokkaido are more open, gay, and straighforward compared to the people in Tokyo and Kyushu. There I enjoyed a totally different aspect of Japan." Choon Yong concludes, "I like to travel, not to go sight-seeing but to get a total view of Japan. Foreign students should get out of Tokyo and travel around more!"

Management Strategy of an International Business



Mr. F.A. Maljers is the president of Unilever, the largest consumer goods company in the world with over 500 operating companies in some 75 countries and with more than 360,000 employees. Unilever, famous for its Lipton Tea and Lux Soap, sells nearly 5 trillion yen worth of their products per year. At a lecture given on Oct. 2 at the Mita campus, Mr. Maljers revealed to us his company's managing tactics as an example of how a world firm operates today. The following is part of that lecture.

First I want to point out that it is a great honour for me to be invited to talk to the staff and students of the Keio University. I look forward to our exchange of views, knowing that I will learn from this esteemed academic gathering.

It is my intention to give you some insight and understanding of the management of an international business - I will use Unilever, the company I joined as a management trainee in

Let me at the start make clear what I understand as the definition of an international or multinational business. To be genuinely multinational I suggest a business must satisfy the following criteria. It looks not to one particular market or group of markets but to world markets. It has no single national base, but draws its strength from all the countries in which it operates. Its management is recruited and developed from the countries in which it operates. Its strategic goals are compatible with those of the

markets in which it operates.

It is major part of our corporate philosophy that our companies should be wholly integrated into their local market and establish local manufacturing facilities. We work in some countries in over 500 operating companies with more than 360,000 people. In each of those 500 operating companies the management must look for its own market opportunities.

These companies are managed by local boards of management whose responsibility is to create and recommend a strategy to determine their future. The managements consist almost entirely of local nationals with a few people from outside to ensure an international outlook.

The management of the operating companies must be capable of understanding the requirements of the housewife whether she is living in a village in the foothills of the Himalayas in India or Los Angeles, as well as understand the requirements of the trader in Northern Nigeria

(Continued on Page 4)

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S. Kurimoto Interview Part II "Create A Religion Scientists Can Understand"



Professor Shinichiro Kurimoto, 44, is known as one of the most acknowledged thinkers of Japan. After obtaining a doctorate in economics at Keio, he has lectured ten different subiects so far at more than ten universities. Now he specializes in economic anthropology (the school of substantivist) which he thinks is the antidote to the "crisis of science", and he seems to be constructing a transcendent theory which stands aloof from all the division of science to explain all factitious phenomena or behavior of human beings.

The following is the second part of the interview continued from our October issue.

(4) Religion

Q. The exisiting religion is a means of "order" and "remedy" which dissolves our anxiety. But when we look at the future of religion and think of its supposable functions, I think that the functions of religion will be a way to communicate with the "will" of nature which exists group will have to remove the to adjust the human population. A. Yes, as you say, I think that religion should be a way to communicate with the will of nature, Q. It seems that but I should say that all religions (from Christianity to newlyrisen religions) have not yet found that "way". Since I have been collecting data on Japanese religious corporations (especially on newly-risen ones) for a magazine series, I had a chance to talk to founders of these religious corporations and examine their real state. What I thought through these interviews and investigations was that they were just struggling to find some other goal rather than trying to find that "way". I can say that their goal, as a result, is earning money. Though religion should be searching for the way to communicate with the will of nature or "God", I must say that religion itself is also under the (5) Patriotism control of DNA behind which Q. In Japan the will of nature exists. It may reminds us of imperialism or be disappointing but I have to say that even widely appreciated religions such as Christianity or ple. It seems that patriotism spr-Buddism have not yet had a global point of view to the ex- nature. Don't you think that istence of man and the universe.

tions which contradict the original creed or "good sense" of society, as it grows to be supported by many people. Radical actions of "The Unification Church" can be its extreme example.

Looking at these facts and grasping the problem in total, I have a presentiment that religious functions have a negative effect rather than remedy.

O. If there is to be a new religion which can solve the immanent problem of man, what shape do you think it will take?

A. I don't know who on this earth will advocate it, but I would like to ask him to develop a religion which scientists can also understand. That religion will have to establish a creed with "totality". In other words, the creed must be formed with lucid explanation and without any "secrets", "mysteries", or "exclusiveness".

If religion can explain the unknown part of phenomena, it can have constructive and reciprocal interaction with science, since science has not yet developed to give a lucid explanation to all phenomena. But I doubt if religion can renouce its "exclusiveness" or be so open to science.

Q. Then what kind of improvement do you think is required to the existing religious world?

A. As you know, I was teaching at Tenri University (founded on Tenrikyo or Tenri religion) and there, I watched closely the real state and possibility of religion. And my answer is that every religious existence of sects, including the sects of Christianity or Buddism and make a fresh start.

possibilities of Oriental thought is anticipated, more than ever. What do you think of this?

A. I am not versed in the Oriental thought itself, so I would like to speak about the situation of it in science of nowadays. This expectation, I think, is just a vague anticipation of something mystical in the Oriental thought. They are just looking for something the modern thought lacks since the modern thought itself is running into a stone wall. So if you try to understand the real value of the Oriental thought, you first have to give up this vague anticipation and misticism and then compare it with the modern thought and science.

"patriotism" right wing radicalism, but in any country there are patriotic peoings from the essence of man's patriotism is one of the forms of Religion has another problem love which is substitutive to one's of giving rise to various obstruc- anxiety of being?

A. Yes, but it is a very unnatural form. Objects of substitution are usually the other sex, friends, brothers and sisters or parents. It is very artificial to choose one's "country" as its object. As you know, people don't live being conscious of the conception of their "country". Young people wouldn't have patriotism if they are not taught it at school or if the authority doesn't spread it. "Country" is an invisible system and it is unnatural to choose this invisible system as an object of substitution for self-love.

Q. You say that patriotism is made through manipulation.

A. Exactly. In prewar Japan (or in any country such as Soviet or Germany), leaders knew unconsciously that patriotism wouldn't gush from the populace if leaders didn't inspire it into them by crying "Tenno Heika Banzai!" (or "Long live the Emperor!"), and they did it forcibly.

Q. When we consider the matthink that the defense to be connected with the conception of patriotism. From your point of view, it seems that they are two different things.

A. Well, people would perceive their "repulsion" when a community is being shaked by something, such as an invasion by an enemy. But here, this "repulsion" functions as a subconsious and invisible rule, and the conception of patriotism cannot be extracted from this.

Q. What do you think of the relation between attachment or pride to the culture of one's country and patriotism?

A. The attachment or pride to the culture of the country is born only when people compare their culture with the other countries'. This mental process is not artificial. For example, we had naturally come to make a firm development and by partnership tradition of the tea ceremony and had more pride in it when we started drinking coffee. But this is not the process of the career development as well as by birth of the conception of patriotism.

Q. What about protectionism? It is said that it is caused by patriotism.

A. I don't think so Protecits process (brith of the tradition needed here.

Its extreme example can be Indians to the permeation of the area responsibility we do so in

ment. A ceremony called "potlatch" which is a form of their redistribution, started going to extremes. At the potlatch, Kwakiutls started killing more slaves than ever as a more lavish form of distribution. By doing so they unconsciously tried to make their community much firmer. The same thing can be said in our reaction to the permeation of the habit of drinking coffee. And as a result this instinctive reaction actually functioned to make community much firmer.

But the essential point of it is that this process never leads the voice of the people to cry, "Protect the structure of the state!" or "Tenno Heika Banzai!"'.

Q. Is it impossible to hypothesize that the populace wish for the appearance of a powerful figure who leads them to rise in unity aginst invaders when the community comes to a crisis?

A. It is not impossible but it depends on the relation between (Continued from Page3)

the government and populace. When the government is estranged from the populace, they don't wish for any leader. In this case, it is possible to imagine that some would say, "Who cares? I don't mind the destruction of a country if I won't be killed." even if the country is being invaded. On the other hand, when they

are closely adhered to each other, the populace would welcome the appearance of a leader against invaders. The populace of Hungary welcomed the appearance of the leader when they heard him crying, "Resistance!"

Anyway the possibility depends on the relation between the government and the populace, therefore whether the populace wish for a powerful figure or not, rise of patriotism depends on a way of each country's political propaganda. It will never rise from the universal nature of human beings.

Interview by Akiro Suzuki

Management Strategy...

and of the manager of the dilute the responsibility of the largest department store in Tokyo when he is planning for ter of patriotism, I think what the Oseibo gifting season. This comes into problem is that the diversity and spread of activity conception of patriotism tends can only be managed efficiently to be confounded with the other if each unit in each market secconceptions. For instance, I tor can feel accountable and responsible for responding to mechanism of individuals tends the opportunities of its own market.

> An essential feature of our strategy is to develop strong brands based on superior technical performance and have them vigorously promoted by the operating companies in all the countries where we operate.

> Further basic elements of our strategy are as follows. Diversification, where this stems from our own research and in line with or supplementary to our expertise. Global growth which must encompass Europe, U.S. and Japan. To have an organization built on short communication lines and delegation; subsidiary companies are free to act within an overall Unilever plan. We maintain a strong financial position. We seek growth both from investment in organic arrangements. Management development, supported by centrally organized training and continuous recruitement of top quality young people.

How do we manage a matrix organization based on our activities in which we excel.

In the centers each product tionsim is caused by the instinct group or co-ordination has a of defense just as the tradition responsibility to conduct a of tea ceremony is. When we see dialogue with the operating units in order to accertain their needs of the tea ceremony or protec- and opportunities and to tionism), we can find that this mobilize the best combination of defense mechanism often func- local and central resource to tions in the populace and in the meet it. On major projects leaders in the same way and at special international resource the same time. No inspirer is teams are formed to bring a new product to the market place.

When we choose the word coseen in the reaction of Kwakiutl ordination to define product power of the Canadian govern- order to make sure we do not

local Chief Executive and his management team for the planning of their own operations. Co-ordination brings an extra, international dimension to the management of our companies. it does not take their place.

Of course, there are a number of systems of planning, reporting and control which go across the whole organization but these are kept to a minimum: they are concerned mainly with planning and budgeting, with capital expenditure, with management development and financial policy. The management structure is deliberately kept intimate, personal and flat so that no key manager in any part of the world is far removed from the boardmember answerable for his activities or indeed from the Chief Executives, who are responsible for the overall direction of the Group's strategic plans.

Society today is placing increasing responsibility upon private businesses to tackle the problems of economic growth. International industrial organizations can, if wisely conducted. promote a better level of mutual confidence and so contribute to reduce the risk of conflicts of interest.

In the relationship between a multinational company and the outside world. I see three major dimensions: individual countries; regional (EC, South America, South-East Asia): world stage.

I have been fortunate enough to spend my life in a husiness which has taken me to ma countries. We in our company have learned the enormous value of the diversity of human experience and the powerful energy which exisits when a mutual understanding between such diverse cultures can be harnessed to a common purpose

(Continued on Page 5)

(Continued from Page4)

The relations with national governments are most important. In each of the 75 countries in which we operate we want to act as good cooperative citizens and also to fit our operations within the latitude that private enterprise is allowed. As far as Japan is concerned, we have taken the view that the size of our business is still insufficient and that we need to get a wider base. Our experience has been that any initiative to expand in this country is bound to take a long time because of the need for both parties to gradually and progressively get to know each other. And since Japan is a highly developed market the best management and innovation, coupled to high expenditure, is needed if substantial growth is to be achieved.

I would like to touch upon an issue well known to all of you and that is the rapid development of Asia Pacific. The OECD in its Interfutures Study (1979) already concluded:

"With Japan's increasing prominence, the industrialization of South-East Asia and China's new policy, a zone may emerge

in the Far East which would be one of the important centres of the world economy in the second quarter of the 21st century."

Recently it has already been suggested that the share of the developed market economies in the total industrial production will decrease from 70% in 1970 to les than 50% in the year 2000. Within this group only Japan would probably be in a position to maintain its share.

Some economists have suggested that "globalization of markets" through improved communication and the explosive growth of imformation technology will accelerate this process.

Thus there are a number of signals which point at a possible shift of "center/locations" of economic growth, technological development and trade streams from countries around the Atlantic to those around the Pacific.

In anticipating such a shift we have to prepare ourselves for a fast growth in these markets and to adapt our investment plans and management development accordingly.

In this context I would like to say a few words about trading relations in the world of today.

The arguments in favour of free trade are well known. The only argument I would like to emphasize is that in the end everybody benefits from free trade in one way or another. However the theory that protectionism is a world-wide danger, is much more complicated to translate into practice. One of the main snags is that the shortterm advantages of protectionism are often more visible than the far larger but more diffused longer term disadvantages. For instance, in the short run an inefficient local industry will clearly seem to profit from protection against cheap imports; in the long run, however. it will slip further and further behind its foreign competitiors. This goes for the EC. South-East Asia, the USA and the developing countries in the other continents. Despite the GATT rules and similar free trade arrangements, protectionism in various forms is pressing onward. I hope wisdom will conquer. It would be the best guarantee for overall growth and prosperity and for business an optimal use of profit opportunities.

It goes without saying that a company as large as Unilever can only operate effectively if it has a well balanced management development system. Therefore much time and effort is spent on the development of the concern resource represented by its 21,000 managers worldwide.

The crucial problem in implementing a strategy for rapid expansion is the availability of management especially in marketing and at the top end of the business. We regard marketing at least as important as the technological and financial disciplines. Since we operate in local markets for the needs of these markets, it is logical and efficient that in most countries our management is predominantly made up of nationals. We believe also that the outlook of our local management should be international and encourage a high degree of exchange between management of different countries.

Capable management in our companies and in the center is our most prized asset. Over the longer term making mistakes in this respect is more costly than launching a wrong product or idea. This is why we must con-

stantly -even in economically adverse time - continue to recruit in each country where we operate young people who have the skills and qualities of character which will enable them to make an effective contribution to our business.

We have understood that in management the system in Japan is based on competence of the team to which each member contributes while in the Western countries it is more individual job oriented. However, we learn from each other and therefore in my view these systems will gradually converge and we will achieve the best balance of strong leadership, consensus management and a high level of individual and corporate commitment.

In closing I would like to say that we as an international company are not competing with Japan, but competing in Japan. We have planted a seedling here many years ago and have nurtured it. We are now ready, in partnership with leading Japanese companies, to expand our business here in our core fields.

W.E.C. Japan International Speedway at Fuji

World Endurance Championship in Japan (W.E.C. JAPAN '85)", an endurance race for racing vehicles grouped C (Ccars; are cars satisfying the qualification of four wheel automobiles with regulation on the amount of exhaustion: Ccars are subdivided into two classes by their amount of exhaustion represented by the number 1 or 2 that comes after the C) was held at Fuji International Speedway (F.I.S.). "W.E.C. JAPAN '85" was the tional forth endurance race to be held at F.I.S. As F.I.S. is now twenty years old, this may be the last. In this endurance race, the entrants must circle 227 laps (total of 1,000 kilometers) and the vehicles that has marked the shortest time wins. "W.E.C. JAPAN '85" was held on Oct. 6 with spectators counting 80 thousand. With entrants of global width, the race was expected to be a hot contest.

preliminary for the C-1, C-2, and IMASA-GT (customed vehicles that are similar to the ordinary automobiles) classed vehicles was held and surprisingly Nissan Silvia Turbo-C driven by K.Hoshino, A.Hagiwara, and K.Matsumoto of Hoshino Racing Team marked the course record by 1 minute 16 second 96. But, in the second preliminary on Oct. 5 foreign entrants lead by Porsche 926C of Rothmans Porsche Team overwhelmed the domestic teams. This Porsche 926C driven by D.Bell and H.Stuck even shortened the record by 1 minute 15 second 92. (see chart for other timexcitement.

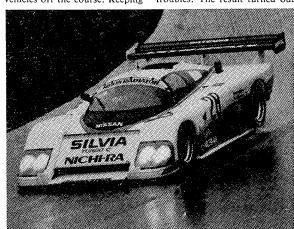
On Oct. 4, the first official

after the second marketed next fall. right

preliminary, rain caused by the typhoon showered nearby acrosseed the entire speedway which worried the pit engineer about the use of rain tires. The heavy rain is fatal to the racing vehicles. The vehicles can operate under certain weather conditions but this condition went over the safety level.

The condition of the course was bad enough to maneuver the vehicles off the course. Keeping

By then the rain fell even stronger which made many drivers unwilling to race. After 10 laps of slow circling 25 vehicles out of 39 entrants retired from the race which included most foreign entrants. During the next 2 hours 18 vehicles headed for their goal. However, even under such a bad condition there were only one accident and two mechanical troubles. The result turned out



80 thousand spectators waiting, the race was a matter of inquiry. The starting time, 10:40, was postponed to 12:30. However, the race committee ruled the race to be postponed no further than another hour.

Finally, the race was held at 13:55 under peculiar conditions. Instead of 227 laps to finish, a 3 hour time limit was brought in. But when the race began this time limit was reduced to 2 hours. What seemed even unusual was that the pace car which usually circles the course ings) Until then Fuji Interna- once, ran 10 laps. This was obtional Speedway was filled with viously a comercial tactic of Nissan for the pace car was Unfortunately, on Oct. 5, Nissan Mid-4, a car that will be

to be what everyone had expected. Nissan Silvia of Hoshino Racing Team took the first place followed by LM-05C Nissan of Pana Sports Racing Team and Tom's Toyota 85C of Tom's Co. Racing Team as third. (see chart for other results)

Reconsideration of W.E.C. 'W.E.C. JAPAN '85 leaving serious reconsideration. Fortunately, the race concluded under no trouble without fatal accidents, but still a doubt remains. Was it really necessary to have the race? A doubt which probably has crossed everyone's mind at least once during the waiting hours of the race. The weather was so bad that looking down the course the sight was

limited by the down fall of the heavy rain. Also in some parts of the course there were enough water to cover up the surface which make the wheels spin out of control. Racing in such a situation may mean death to the drivers.

When Rothman's Racing Team retired from the race right after 10 slow circles H.Stuck was asked about his retirement. To the question, "Was it fortunate or unfortunate for you to leave the race?", he answered "It wasn't fortunate or unfortunate because the matter lies on the point that whether joining the race is smart or not smart." After the race was over, the winner, K. Hoshino, was interviewed and he also said something close to Stuck's opinion neglecting the signficance of the race

or his win.

The reasons the race was still held is obvious. It was because the race committee could not cancel the race for the spectators and the sponcers. Unfortunately, sponcers probably meant more to the race committee. Even though the spectators were waiting in the stands on a freezing day, was it really necessary to risk the driver's life?

What ever the reason why "W.E.C.JAPAN '85" was held under those conditions, we must not forget that all the drivers who had participated in the race risked their life to entertain the spectators and to satisfy the sponcers. Nevertheless, we must give K. Hoshino a hand for he came back after the spin he suffered and even won

Hidetaka Kurimoto

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3 36 C1	S. Nakajima	M. Sekiya			r's TOYOTO 85		2:01 1267	
4 45 Ct	N. Nagasaka	T. Akaike		TON	I'S TOYOTA 85	C 61	2:02:211	
5 50 C1	M. Hasemi	T. Wada			RCH 85G NISSA	N 60	2:01 21 1	
6, 60 CI	y. Schuppan	K. Suzuki	G. Foud	he POR	SCHE 956	60	2:02:24*	
7 35 CI	K. Hoshino	T. Suzuki		TON	US TOYOTA 85	59	2:02 08*	
8 30 CI	H. Yanagida	A. Suzuki	·	LOL	A T810 NISSAN	59	2:02 24*	
9 38 CI	E. Eigh	G. Lees		DOM	4E TOYOTA 85	58	2:01 18*	
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VANGOGHEXHIBITION

On July 29, 1890 a gun shot echoed through a wheat field. Vincent Van Gogh had shot himself in the stomach. What were his thoughts as he staggered back to his lodging. . . . a view to have a brush in his hand or wait for his brother and caretaker, Theo? Two days later, he died in Theo's arms. He was thirty-seven years old.

"The Vincent Van Gogh Exhibition" which started on October 12 will be open till December 8 at the National Museum of Western Arts in Ueno Park. (tel. 828-5131) In this exhibition, Gogh's works are divided into the following five sections; 1) English Elements 2) Dutch Elements 3) French Elements 4) Japanese Elements 5) Synthesis. With section it becomes clear that Gogh constructed his style under several influences.

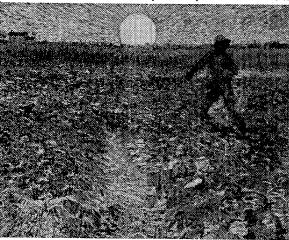
Some say that Gogh's works are passionate and fervent. Before actually seeing his paintings, people tend to have the image that Gogh's works are painted in flaming colors. This preoccupied image is often brought about by seeing his paintings printed on posters and picture post cards. However, the colors of his paintings are very different from one's in print. His works actually give off a "tender feeling" rather than a flaming one. The distinct characteristic of Gogh's paintings is that one can feel his life style in them. In this sense, one cannot help seeing Gogh's paintings in parallel with his life.

Vincent Van Gogh was born in Groot-Zundent, Holland as the son of a minister on March 30, 1853. He changed jobs one after another; he worked as an art dealer, a teacher, a bookstore attendant, and a preacher. He finally made up his mind to become a painter when he was twenty-seven years old and kept at it for ten years until his death.

The motif of Gogh's early works is the poor laborers and farmers. In dark colors, he painted the poor who lead a dog's life in the lowest stratum of society. At the time, the works by Millet had the biggest impact on Gogh. Especially "The Sower" after Millet is his favorite motif and he frequently depicted this theme throughout his life (cf. "The Sower" photo)

Gogh's works painted in dazzling colors are only found in his works during the four years or so after his arrival in Paris. In contact with Impressionist and Neo-Impressionist painters, he endeavored to introduce their works to the public with Theo, a painter dealer. This change he made towards bright colors was also influenced by Japanese Ukiyo-e prints. "Flowering Plum Tree" is the copy of Hiroshige's Kameido Ume-

exposed to the mistral under the blazing sun day after day. Gogh was not the kind of artist who could paint with his imagination. He always painted the landscapes or people close to him. "The Sower" is one of these paintings. The great field which spreads toward the horizon is fine, deep violet. On the horizon, a farmer sows on a field of wheat and the brilliant sun shines over it so very yellow. The picture is almost sacred. "Truth" is what this simple feature of the sower suggests, and which Gogh had found and painted in all objects. "The Sower is sowing the words of God". The sower's vitality is expressed by contrast of violet



The Sower

yashiki from the series "Meisho Edo Hyakkei (Hundred Views of Famous Places in Edo)". He was very interested in Japanese culture and admired simplified brushwork and bold composition found in Ukiyo-e prints. He most likely moved to the South of France to identify Japan with Arles and to yearn for the sun and fresh air there.

"Ah, how wonderful is the sun here in midsummer! No wonder I'm going mad with my head exposed to the hot sunlight. I may already be mad because I am only delighted". Since Gogh arrived in Arles on February 1888, he wholeheartedly catched his brimming exitement on canvas,

with yellow.

In Arles, he planned to realize a commune life with other painters. He was planning the realization of an association of painters with great expectations. But this plan was destroyed in its first step by severe conflict of Gogh and Gauguin's strong personalities, which lead Gogh to cut off his ears. With despair solitude and anxiety of not knowing when he would get a spasm attack, he left for the asylum at St. Remy by his own will. In St. Remy, his motif was the landscape which he saw through the iron-barred window or from the garden of the hospital. "Wheat Field with - "I have a wheat Reaper"

field, very yellow and very light, perhaps the lightest canvas I have done" A man whom we nearly fail to notice reaps in the swelling wheat field, on which the golden sun shines upon. He passionately painted his excitement that men and the earth in one body regenerates over and over again under the golden sun, a symbol of life force for him.

He passed the most fulfilled period as an artist in St. Remy, while anxiety always exerted pressure upon him. Under the condition, Theo was his only supporter. Living in severe poverty, he received remittance from his brother so as to continue painting. But his greatest suffering was that he had to impose a burden on Theo. "I should pay back, otherwise I would die". His love for others was so pure that he was often hurt in return. Since he heard Theo's wife got pregnant, he often came to have a fit. He must have feared that Theo would part from him, leaving him lonely.

As he could hardly continue painting, he moved to Anvers 'Field with Poppies" which he drew a month before his death, is one of the most attractive works in this exhibition. It is splendid that a pure yearning for nature and life force were spread on the canvas in spite of his being sunk in the depth of despair and solitude. He found the dawn of hope in the circulation of life repeating eternally or in the cycle of nature and painted them undauntedly with a passionate, unique touch. The special power that a man in an extreme situation only have is definitely there. At this point, nothing but nature existed in his world. By actually coming in contact with his works, one is convinced that the golden landscapes, and the wheat fields that he loved so much must be protected to stay that way forever.

Van Gogh, living only as an artist killed himself. We do not know the reason, but can always feel his artistic vitality from his works. "Yellow is a divine color", Van Gogh's color will impress people infinitely.

Tokuko Fuji

New Books

"A Day in the Life of Japan"



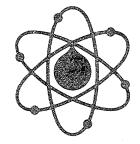
Recently, a hardcover photo album titled "A DAY IN THE LIFE OF JAPAN" was released in the United States and has been collecting interests. "A DAY IN THE LIFE OF JAPAN" (William Collins Sons & Co. Ltd.) is the result of the project with the same title which took place on June 7, 1985. On this day, 100 of the world's foremost photojournalists from 20 countries made an attempt to capture the ordinary life of Japan on film.

The project team was spread out from Okinawa to Hokkaido, and was given instructions to "make extraordinary pictures out of ordinary events" during the course of one twenty-four hour period. Despite the critics' doubts that Japan could not possibly be captured in one day, the photographers succeeded in presenting a lively, human side of Japan, avoiding stereotype clichés.

The album consists of more than 300 color and black-and-white pictures carefully chosen from almost 135,000 shots. Each photo is thoughtfully presented with captions by the photographers who took the pictures. Next to the pictures, a small map with a time code indicate where and when they were taken. "A DAY IN THE LIFE OF JAPAN" is expected to go on sale in Japan in the near future

Nozomu Kitadai





SPACE AGE PRODUCTS

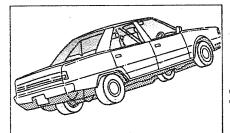
CAR SHIELD?



BARDAHL

RUST SHIELD

Unfortunately your car can start to rust from the very first day, no matter what your climate. But you can protect your car and your investment, by asking your dealer to apply BARDAHL Revolutionary RUST SHIELD. It actually penetrates and permanently adheres to metal surfaces and reaches into the most recessed of your car. And, with BARDAHL Revolutionary RUST SHIELD , your dealer doesn't drill holes in your car, unlike most other rustproofing processes. Best of all, BARDAHL protects your car every day - in all kinds of weather.



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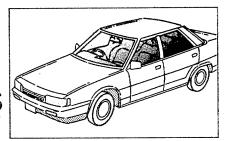
SERVICE STATIONS



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PAINT SHIELD

There's nothing really like the feeling of driving out of your dealer's showroom in a brand new car. Now you can insure that "new car" look... by asking your dealer to apply BARDAHL Lusterizing PAINT SHIELD, before you drive your new car home. The exclusive BARDAHL formula protects your car's paint from fading or discoloring for years; even prevents pitting of the chrome. Best of all, BARDAHL PAINT SHIELD also eliminates waxing. Your car will look better and be worth more at trade-in.

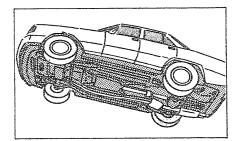




BARDAHL

NOISE SHIELD

Perhaps nothing is more irritating to a new car owner than squeaks and rattles, and other creaking sounds that normally seep into the car from underneath. BARDAHL NOISE SHIELD insulates your car and reduces annoying and fatiguing sounds, including engine transmission and exhaust noise. Ask your dealer to apply BARDAHL NOISE SHIELD. It will help keep the noise out of your car, and the quiet in, and make driving a pleasure again.

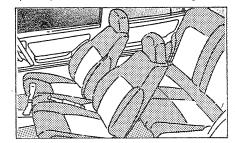




BARDAHL

FABRIC SHIELD

Nearly everybody washes the outside of his car to keep it clean and shining bright. But very few take the time to vacuum and clean the upholstery inside the car. Ask your dealer to apply BARDAHL Stainproof FABRIC SHIELD. It seals your car's upholstery against most spills without altering the fabric texture or appearance. BARDAHL FABRIC SHIELD is recommended for all natural and synthetic materials, and after application, spills wipe off easily without leaving a stain and your upholstery will clean easier, look better, last longer.

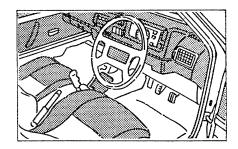




BARDAHL

VINYL SHIELD

Your car's vinyl top, seats and interiors are the areas most likely to incur "pavy wear - from weather and from use BARDAHL Spotproof VINYL SHIELD, applied by your dealer, penetrates the pores of the vinyl with an invisible, protective layer. Now you can keep your vinyl top, seats and interior "like new" - without fading, discoloring, mildewing or cracking. Your car will stay cleaner and have a higher trade-in value.



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Ginema

Have You Been to El Sur?



It is a morning in autumn 1957. A dog barks furiously, awaking fifteen year old Estrella in a dim room. There is a sound of a door opening and Julia (Estrella's mother) cries "Agstin! Agstin!". Footsteps are heard hurrying downstairs and the door opens and shuts. The dog keeps on barking.

Thus Begins "EL SUR" and we enter the world of Victor Elice. Only the sound effect suggests that Agstin, Estrella's father, had run away from home. "He will never come back. . ." Estrella has a presentiment, then tears run down her cheeks.

For little Estrella, Agstin was almost like God. However, as she grows up she comes to see the real figure of her father. Misteries of his past; his former love affair and the detachment from his family, all lay in "EL SUR (the South)"

Estrella begins to search for "EL SUR". This search seems to symbolize Estrella's independence from her father and of her growing up. The movie seems to suggest that man establishes his indentity by finding "EL SUR" (where his

"EL SUR" is indirectly sequel to "EL ESPIRITU DE LA COLMENA" which had been released in Japan this spring. In both films, Elice depicts his world through the eyes of little girls. His films are pure, simple, and full of delicate beauty. Sound and music are used gently to give a poetic effect. The screen at times like a still picture, reminds us of light and shade of Spanish paintings. Elice's film is easy to understand but has deep insight.

After seeing the film, one is left with a feeling of satisfaction such as that of finally finding something which had been desired for a long time. Elice stresses that the truth lies in daily life. Elice depicts daily happenings most beautifully. This enables the viewers to relate to the world of "EL SUR" easily. For anyone who has seen the film, "EL SUR" will surely linger on in their hearts.

"EL SUR" is now playing at the CINE VIVANT (tel. 03-403-6061) in Roppongi, It will be on till December.

Tomoko Matsuda

The 27th Mita Festival

held on November 21st to 24th. The Mita festival is the biggest and the most famous event of the university and it is well known all over Japan.

The slogan of the Mita Festival this year is 'Prime yori (to/ more than) Priming, The Mita Festival Organizing Committee admits the catch-phrase is difficult to grasp and explains that the period during the festival should be prime days for all the participants and hopes that the experience of the festival will become "the primer" (a trigger) or encouragment for tommorrow.

372 groups will take part in the festival this year. During the festival participants are given a chance to present the fruit of their daily activities to the public. There will be research different presentations by seminar groups. Proffesional and amature concerts of all kinds are scheduled everyday. Plays will be put on, movies will be shown, art exhibitions will be opened, and contests will be held. This year many guests are being invited to the festival to give lectures. Also a variety of foodstands ranging from yakitori to crepe will be set up.

According to the committee, the goal of this year's festival is to emphasize the "academic side" of Keio University. This is because in the previous years the Mita Festival tended to give a "light, easy-going" image by having too many foodstands and being too commercialized. The committee hopes that by increasing the number of lectures, putting more weight into seminar

research presentations, and ustion spaces, it will help to create enjoy the festival. an "academic" mood.

ing the new graduate school tact the Mita Festival Organizing building as one of the presenta- Committee or simply come and

Ken Yamanaka

SCHEDULE OF SOME OF THE EVENTS AT THE MITA FESTIVAL

ILECTURES

"The Beautiful Japanese"

YUSUKE FUKADA (Author)

23 (Fri.) 16:00-- rm.519

"T.V. Journalism Today"

MITSUNAGA TABATA (T.B.S. Newscaster) 23 (Sat). 10:00- rm.531

"Is the Advanced Information Society Inhuman?"

SOICHIRO TAWARA (Journalist)

23 (Sat.) 10:00- rm.526

'An End-of-the-Century Battle Royal of the Sexes' AKIRA ASADA (Assistant Prof. of Kyoto Univ.) CHIZUKO UENO (Assistant Prof. of Heian Women's

CHIZURU MIYASAKO (Illustrator)

24 (Sun.) 11:00- rm.531

ICONCERTSI

JUNICHI INAGAKI

16 (Sat., Mita Fest. Eve Celebration) 16:30 Hiyoshi Memorial Hall

MIKI ASAKURA

21 (Thur.) 17:30- rm.578

TAKAKO SHIRAI & CRAZY BOYS 22 (Fri.) 17:30- rm.518

REBECCA

23 (Sat.) 17:00- rm.518 MASATOSHI NAKAMURA

24 (Sun.) 17:00- rm.518

IMOVIESI

"Once Upon A Time In America" 21 (Thur.) 13:00— rm.519

IOTHER EVENTSI

All throughout the festival, there will be many fun events on the Zenkeiren Stage. (The Mr. and Miss Keio Contest, The Best Couple Contest, concerts, fashion shows, presentations, and etc.)

A sale of Mita Festival Goods (Keio Gals Calender, cigarette lighter, index cards, telephone cards, manjū, and etc.) at the main gate. 10:00 - 18:00, all throughout the



- 1. フリータイム制-いつでも自由に時間帯を選びレッスンを受けられます。
- 2. 小人数クラス-定員6名 通常1クラス2~5名。
- 3. 独特のサロンシステム。
- 4. 適確なレベルチエック・パーソナルカルテ方式。
- "学研オリジナルメソッド"&優秀な外人講師。

6. 海外セミナー・各種イベント。

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エスティ英会話サロン

クリスマスパーティー、忘年会、新年会などにご利用いただ けるお部屋もご用意いたしております。



ランス料理 銀座ベルフランス

(年中無休) イム11:30AM~2:30PM ティシュネ 11:30AM~2:30PM

-タイム 5:00PM~20:00PM (日祭日のみ 8:30PMまで)

イム2:30PM~4:00PM ディ ネ5:00PM~9:30PM

銀座フォスタービル3 F ☎564-5925

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